

# ASIA STANDARD INTERNATIONAL GROUP LIMITED

(Incorporated in Bermuda with limited liability)

(Stock code:129)

# ANNOUNCEMENT OF RESULTS FOR THE YEAR ENDED 31ST MARCH 2007

FINANCIAL HIGHLIGHTS For the year ended 31st March (In HK\$ million, except otherwise indicated)	2007	2006	Change (%)
Revenue	1,374	744	+85
Operating profit	442	288	+53
Profit attributable to shareholders of the Company	288	168	+71
Dividends per share (HK cents) – interim + final	0.7	0.6	+17
Net assets	4,736	4,095	+16
Equity attributable to shareholders of the Company	4,004	3,436	+17
Net debt	1,510	1,859	-19
Unaudited supplementary information with hotel properties at valuations:			
Revalued net assets	6,205	5,402	+15
Equity attributable to shareholders of the Company	4,923	4,291	+15
Equity attributable to shareholders of the Company per share (HK\$)	0.71	0.85	-16
Net debt to revalued net asset value (%)	24%	34%	-29

The Directors of Asia Standard International Group Limited (the "Company") announce that the consolidated results of the Company and its subsidiaries (the "Group") for the year ended 31st March 2007 together with the comparative figures for the year ended 31st March 2006 were as follows:

# CONSOLIDATED PROFIT AND LOSS ACCOUNT

For the year ended 31st March 2007

	Note	2007 HK\$'000	2006 HK\$'000
Revenue	3, 5	1,374,113	744,390
Cost of sales	5	(908,980)	(474,251)
Gross profit		465,133	270,139
Selling expenses		(15,608)	(11,510)
Administrative expenses	5	(133,721)	(112,656)
Other income and charges	4	126,031	141,809
Operating profit		441,835	287,782
Finance costs	6	(111,727)	(116,963)
Share of profits less losses of Jointly controlled entities Associated companies		562 28,437	(6,372) 37,199
Profit before income tax		359,107	201,646
Income tax expense	7	(58,463)	(38,084)
Profit for the year		300,644	163,562
Attributable to: Shareholders of the Company		287,596	167,860
Minority interests		13,048	(4,298)
		300,644	163,562
Dividends	8	49,095	30,462
Earnings per share Basic	9	HK 4.89 cents	HK 3.21 cents
Diluted	9	HK 4.72 cents	HK 3.21 cents

# **CONSOLIDATED BALANCE SHEET** *As at 31st March 2007*

	Note	2007 HK\$'000	2006 HK\$'000
Non-current assets Property, plant and equipment Investment properties Leasehold land Jointly controlled entities Associated companies Goodwill Mortgage loans receivable Deferred income tax assets		868,125 1,776,150 1,765,542 228,900 504,997 8,651 10,647 64,517 5,227,529	856,586 2,046,470 1,378,106 134,817 473,867 8,651 9,800 98,820 5,007,117
Current assets Property held for/under development for sale		796,759	1,182,333
Completed properties held for sale Mortgage loans receivable Hotel and restaurant inventories Trade and other receivables Financial assets at fair value through profit or loss Derivative financial instruments Income tax recoverable Bank balances and cash	10	463,471 339 2,190 178,148 67,318 6,156 507 221,346	196,690 420 2,566 156,460 84,458 5,716 213 348,220 1,977,076
Current liabilities			
Trade and other payables Amount due to an associated company Deposits received on properties pre-sold Short term bank loans and overdrafts, secured Convertible bonds	11	144,453 51,150 - 186,000	147,167 51,150 212,068 50,000 218,265
Derivative financial instruments Current portion of long term loans Amounts due to minority shareholders Income tax payable		2,717 14,073 109,964 21,067	459 58,312 105,509 23,896
		529,424	866,826
Net current assets		1,206,810	1,110,250
Total assets less current liabilities		6,434,339	6,117,367
Non-current liabilities Convertible notes Long term loans Deferred income tax liabilities		89,768 1,441,175 167,763	1,880,954 141,502
Deferred meetine and machines		1,698,706	2,022,456
Net assets		4,735,633	4,094,911
Equity Share capital Reserves		69,173 3,935,050	50,769 3,385,251
Equity attributable to shareholders of the Company Minority interests		4,004,223 731,410	3,436,020 658,891
		4,735,633	4,094,911

## NOTES TO THE FINANCIAL STATEMENTS

## 1 Basis of preparation

The financial statements have been prepared under the historical cost convention as modified by the revaluation of investment properties, financial assets at fair value through profit or loss and derivative financial instruments, which are carried at fair value, and in accordance with Hong Kong Financial Reporting Standards ("HKFRS").

# 2 The adoption of new/revised HKFRS

During the year, the Group adopted the amendments and interpretation of HKFRS below, which are relevant to its operations.

HKAS 21 (Amendment) Net Investment in a Foreign Operation

HKAS 39 (Amendment) Cash Flow Hedge Accounting of Forecast Intragroup Transactions

HKAS 39 (Amendment) The Fair Value Option

HKAS 39 and HKFRS 4 (Amendment) Financial Guarantee Contracts

HK(IFRIC) – Int 4 Determining whether an Arrangement contains a Lease

The Group has assessed the impact of the adoption of these amendments and interpretation and considered that there were no significant impact on the Group's results and financial position nor any substantial changes in the Group's accounting policies.

## Standards, interpretations and amendments to existing standards that are not yet effective

Certain new standards, amendments and interpretations to existing standards have been published which are relevant to the Group's operations and financial statements and are mandatory for the Group's accounting periods beginning on or after 1st April 2007 or later periods as follows:

## Effective from 1st January 2007

HKAS 1 (Amendment) Presentation of Financial Statements: Capital Disclosures

HK (IFRIC) – Int 8 Scope of HKFRS 2

HK (IFRIC) – Int 9 Reassessment of Embedded Derivatives HK (IFRIC) – Int 10 Interim Reporting and Impairment

HK (IFRIC) – Int 11 HKFRS 2 - Group and Treasury Share Transactions

HKFRS 7 Financial Instruments: Disclosures

## Effective from 1st January 2009

HKFRS 8 Operating Segments

The Group has not early adopted the above standards, amendments and interpretations and is not expected to have substantial changes to the Group's accounting policies and presentation of the financial statements.

# Revenue and segment information

An analysis of revenue, results, assets and liabilities of the Group by business segments and geographical segments is set out below:

Business Segments	Property sales	Property leasing	Hotel and travel	Other operations	Group
2007 (in HK\$'000)					
Segment revenue	652,240	57,681	617,279	46,913	1,374,113
Contribution to segment results Other income / (charges) Unallocated corporate expenses	133,839 (12,101)	52,814 191,365	160,696 (81,041)	12,040 27,808	359,389 126,031 (43,585)
Operating profit Finance costs Share of results of	574			(12)	441,835 (111,727)
Jointly controlled entities Associated companies	574 (5,936)	35,690	-	(12) (1,317)	562 28,437
Profit before income tax Income tax expenses					359,107 (58,463)
Profit for the year					300,644
2006 (in HK\$'000)					
Segment revenue	74,531	55,332	569,792	44,735	744,390
Contribution to segment results Other income/(charges) Unallocated corporate expenses	(8,200) (11,052)	50,582 257,535	135,703 (108,757)	3,426 4,083	181,511 141,809 (35,538)
Operating profit Finance costs Share of results of					287,782 (116,963)
Jointly controlled entities Associated companies	(6,361) (7,633)	45,832	- -	(11) (1,000)	(6,372) 37,199
Profit before income tax Income tax expenses					201,646 (38,084)
Profit for the year					163,562

	Property sales	Property leasing	Hotel and travel	Other operations	Group
2007 (in HK\$'000)					
Segment assets	1,354,892	1,909,314	2,634,044	138,708	6,036,958
Jointly controlled entities and associated companies Unallocated assets	380,046	352,637	-	1,214	733,897 192,908
					6,963,763
Segment liabilities Unallocated liabilities	450,791	713,180	751,397	26,093	1,941,461 286,669
					2,228,130
Capital expenditure Depreciation Amortisation of leasehold land	9,321		13,927 52,273 21,088	396 667 316	14,323 52,940 30,725
2006 (in HK\$'000)					
Segment assets Jointly controlled entities and	1,277,064	2,316,675	2,250,307	158,297	6,002,343
associated companies Unallocated assets	290,702	316,947	-	1,035	608,684 373,166
					6,984,193
Segment liabilities Unallocated liabilities	754,788	911,835	940,679	26,027	2,633,329 255,953
					2,889,282
Capital expenditure Depreciation Amortisation of leasehold land	- - 8,977	- - -	22,656 51,287 20,040	344 2,364 316	23,000 53,651 29,333

# Geographical segments

	Segment revenue	Operating profit	Total assets	Capital expenditure
2007 (in HK\$'000)				
Hong Kong	1,272,026	423,171	6,597,170	11,627
Mainland China	9,296	2,455	56,533	44
Canada	92,791	16,209	310,060	2,652
	1,374,113	441,835	6,963,763	14,323
2006 (in HK\$'000)				
Hong Kong	657,403	276,936	6,620,027	20,216
Mainland China	9,412	2,327	56,190	57
Canada	77,575	8,519	307,976	2,727
	744,390	287,782	6,984,193	23,000
4 Other income and charges				
			2007	2006
			HK\$'000	HK\$'000
Surplus on revaluation of inve	stment properties		184,125	252,540
Depreciation			(52,940)	(53,651)
Amortisation of leasehold land			(30,725)	(29,333)
Net fair value (losses)/gains of	n financial assets at fair	r value	(12.055)	0.200
through profit or loss Write-back of provision for di	minution in volue of pr	conortios	(12,957)	9,380
held for/under development		operties	4,460	2,920
Provision for doubtful debts	TOI Saic		(3,137)	(2,618)
Share option expense of a liste	ed subsidiary		<b>(7,680)</b>	(17,500)
Negative goodwill/(loss) on ac		med disposal of	( ) ,	, , ,
interest in a listed subsidiar	y	- -	44,885	(19,929)
			126,031	141,809

# 5 Income and expenses by nature

2007 HK\$'000	2006 HK\$'000
Income	10.055
Interest income 9,889	13,055
Dividends from listed financial assets at fair value	1.076
through profit or loss  Not realized gains on financial assets at fair value.	1,976
Net realised gains on financial assets at fair value through profit or loss 972	
through profit or loss 972	
Expenses	
Net realised losses on financial assets at fair value	
through profit or loss	12,286
6 Finance costs	
2007	2006
HK\$'000	HK\$'000
Interest expense	
Long term bank loans 101,079	109,886
Convertible bonds 10,898	29,750
Convertible notes 4,880	-
Loans from minority shareholders of subsidiaries  4,454	3,928
Short term bank loans and overdrafts 1,103	1,576
Fair value loss/(gain) on interest rate swaps 7,373	(5,257)
129,787	139,883
Capitalised as cost of properties under development	
Interest expense (18,060)	(22,920)
<u>111,727</u>	116,963

To the extent funds are borrowed generally and used for the purpose of financing certain properties under development, the capitalisation rate used to determine the amount of borrowing costs eligible for capitalisation as part of the costs of these properties under development is 5.9% (2006: 7.3%) per annum.

# 7 Income tax expense

-	2007	2006
	HK\$'000	HK\$'000
Current income tax		
Hong Kong profits tax	587	3,980
Overprovisions in prior years	(2,688)	
	(2,101)	3,980
Deferred income tax	60,564	34,104
	58,463	38,084

Hong Kong profits tax has been provided at the rate of 17.5% (2006: 17.5%) on the estimated assessable profit for the year. Income tax on overseas profits has been calculated on the estimated assessable profit for the year at the rates of tax prevailing in the countries in which the Group operates.

Shares of income tax of jointly controlled entities and associated companies for the year of HK\$1,000 (credit) (2006: HK\$17,000 (charge)) and HK\$7,593,000 (charge) (2006: HK\$9,861,000 (charge)) are included in the profit and loss account as share of profits less losses of jointly controlled entities and associated companies respectively.

#### 8 Dividends

	2007	2006
	HK\$'000	HK\$'000
Interim, paid, of HK0.35 cent (2006: nil) per share	23,947	_
Final, proposed, of HK0.35 cent (2006: HK0.60 cent) per share	25,148	30,462
	49,095	30,462

#### Note:

At a meeting held on 18th July 2007, the Board has proposed a final dividend of HK0.35 cent per share with a scrip option. This proposed dividend is not reflected as a dividend payable in the financial statements, but will be reflected as an appropriation of revenue reserve in the year ending 31st March 2008.

# 9 Earnings per share

The calculation of basic earnings per share is based on profit attributable to shareholders of the Company of HK\$287,596,000 (2006: HK\$167,860,000) and divided by the weighted average of 5,883,550,830 (2006: 5,234,219,004 shares, adjusted for the effect of the rights issue in November 2006) shares in issue during the year.

The calculation of diluted earnings per share for the year ended 31st March 2007 is based on HK\$291,622,000 equalling to the profit attributable to shareholders of the Company of HK\$287,596,000 plus after tax interest saving of HK\$4,026,000 and 6,177,875,683 shares equalling to the weighted average number of 5,883,550,830 shares in issue during the year plus 294,324,853 potential shares deemed to be in issue assuming the convertible notes had been converted. The Company's outstanding share options did not have a dilutive effect on the earnings per share.

In 2006, the exercise of subscription rights attached to the share options and the conversion of convertible bonds would not have a dilutive effect on the earnings per share. The diluted earnings per share are equal to the basic earnings per share in 2006.

#### 10 Trade and other receivables

Trade receivables of the Group amounted to HK\$44,847,000 (2006: HK\$43,779,000). The credit terms given to the customers vary and are generally based on the financial strengths of individual customers. In order to effectively manage the credit risks associated with trade receivables, credit evaluations of customers are performed periodically.

Aging analysis of trade receivables net of provision for impairment of doubtful debts is as follows:

	Gro	oup
	2007	2006
	HK\$'000	HK\$'000
0 day to 60 days	42,126	41,656
61 days to 120 days	2,071	2,001
More than 120 days	650	122
	44,847	43,779

## 11 Trade and other payables

Trade payables of the Group amounted to HK\$30,360,000 (2006: HK\$18,407,000).

Aging analysis of trade payables is as follows:

	Gro	oup
	2007	2006
	HK\$'000	HK\$'000
0 day to 60 days	29,656	17,309
61 days to 120 days	406	32
More than 120 days	298	1,066
	30,360	18,407

## 12 Subsequent events

- (a) In April 2007, certain subsidiaries of the Company converted HK\$150,000,000 convertible bonds issued by Asia Standard Hotel Group Limited ("Asia Standard Hotel"), a total of 1,428,574,427 shares were issued. The Group's interest in Asia Standard Hotel increased from 62.78% to 67.03% and a gain of HK\$33,098,000 arising from the conversion was resulted.
- (b) In May and June 2007, a total of HK\$75,000,000 convertible notes issued by Asia Standard International Capital Limited, a subsidiary of the Company were exercised and converted into 267,857,140 shares of the Company. The remaining HK\$19,000,000 was repurchased with accrued interest.

The figures in this preliminary announcement have been agreed by PricewaterhouseCoopers ("PwC") to those in the Group's consolidated financial statements for the year ended 31st March 2007. The work performed by PwC in this respect was limited and did not constitute an audit, review or other assurance engagement in accordance with Hong Kong Standards on Auditing, Hong Kong Standards on Review Engagements or Hong Kong Standards on Assurance Engagements issued by the Hong Kong Institute of Certified Public Accountants and consequently no assurance has been expressed by PwC for this announcement.

#### **DIVIDENDS**

The Directors recommend a final dividend for the year ended 31st March 2007 of HK0.35 cent (2006: HK0.60 cent) per share to shareholders whose names appear on the Company's Register of Members on 31st August 2007 ("Record Date"). Total dividend for the year, including interim dividend of HK0.35 cent (2006: nil) per share amounts to HK0.70 cent (2006: HK0.60 cent) per share which representing 17% increase from last year. The final dividend is subject to approval of the shareholders in the 2007 annual general meeting to be held on 31st August 2007 ("2007 AGM"), and is expected to be paid on or around 2nd October 2007. The shareholders will be given an option to elect to receive shares of the Company credited as fully paid in lieu of cash in respect of part or all of the proposed final dividend ("Scrip Dividend Scheme").

The Scrip Dividend Scheme will be subject to (i) the approval of the proposed final dividend at the 2007 AGM; and (ii) The Stock Exchange of Hong Kong Limited (the "Stock Exchange") granting listing of and permission to deal in the new shares to be allotted thereunder. For the purpose of determining the number of new shares to be allotted, the market value of new shares will be calculated as the average of the closing prices of the existing shares of the Company in the Stock Exchange for the three trading days prior to and including the Record Date less a discount of 6% of such average price or the par value of share, whichever is the higher. Full details of the Scrip Dividend Scheme will be set out in a circular to shareholders.

#### PROPOSAL FOR BONUS WARRANT ISSUE

On 18th July 2007, the Board proposes a conditional bonus warrant issue (the "Bonus Warrant Issue") to the shareholders on the basis of one warrant for every five shares of the Company. The initial subscription price was determined at HK\$0.29 per share, subject to adjustment, and the bonus warrants are exercisable at any time during the period of one year from the date of issue. No listing will be sought for the bonus warrants to be issued under the Bonus Warrant Scheme. The Bonus Warrant Issue will be subject to inter alia, (i) approval of the shareholders of the Company at a special general meeting of the Company to be held immediately after the conclusion of the 2007 AGM on 31st August 2007; (ii) the Stock Exchange granting approval for the listing of and permission to deal in the new shares which may fall to be issued pursuant to any exercise of the subscription rights attaching to such warrants. Further details of the Bonus Warrant Issue will be separately published in an announcement and the subsequent circular.

#### MANAGEMENT DISCUSSION AND ANALYSIS

#### **RESULTS**

Revenue amount to HK\$1,374 million as opposed to last year's HK\$744 million. Profit attributable to shareholders increase by 71% to HK\$288 million compared to HK\$168 million of last year.

#### **BUSINESS REVIEW**

# Properties sales, leasing and development

Property sales revenue for the year increased to HK\$652 million from last year's HK\$75 million. The increase is mainly due to recognition of HK\$573 million revenue for two residential developments completed during the year. Sale for these developments is continuing after the financial year end.

Rental income attributable to the Group for the year was approximately HK\$71 million, an increase of 6% from previous year. During the year, we have sold an office tower out of investment portfolios.

We have paid a land premium of HK\$190 million for the Aberdeen residential development, which is now engaged in superstructure construction and had applied for pre-sale consent. We have also awarded a superstructure contract in the sum of HK\$329 million for a residential development in Ting Kau with expected completion in year 2009.

Looking ahead in the coming year, sales prospect for the Aberdeen development is planned in the latter half of year 2007.

We are continuing our premium negotiation for residential developments in the New Territories with the prospect of some 670,000 sq. ft. residential development potential. Currently the Group holds approximately 1 million sq. ft. GFA of properties under development.

#### Hotel

We have increased shareholdings in the hotel subsidiary from 56.9% to 62.8% during the year.

Revenue for Hong Kong based hotels increased to HK\$219 million from HK\$193 million, and that of Empire Landmark Hotel in Vancouver increased by 20%, taking into account effects of exchange rate appreciation. Total revenue for the hotel subsidiary is HK\$617 million and gross operating profit increase by 18% to HK\$161 million.

The Hotel group reduced its borrowings by 10% to HK\$792 million, finance cost was reduced by 18% as compared to last year, reporting net profit of HK\$28 million compared to last year's loss of HK\$21 million.

The hotel group has begun its conversion progress on a new acquisition situated in Causeway Bay, Hong Kong into a 280-keys hotel to be completed in year 2008.

#### FINANCIAL REVIEW

At 31st March 2007, the Group's total assets stood at HK\$7.0 billion. Net assets increased to HK\$4.7 billion from last year's HK\$4.1 billion. Taking into account the market value of hotel properties, the revalued net assets of the Group would be increased by HK\$0.8 billion to HK\$6.2 billion (2006: HK\$5.4 billion)

The Group redeemed all the outstanding convertible bonds issued in 2002. Another convertible notes of HK\$94 million was issued in May 2006, and subsequent to financial year end, HK\$75 million was converted with the balance redeemed by the Group.

Net borrowing was reduced to HK\$1.5 billion (2006: HK\$1.9 billion) of which HK\$0.7 billion (2006: HK\$0.8 billion) belonged to the separately listed hotel group. Net debt to revalued net asset value was reduced to 24% (2006: 34%), partly by the increase in capital through a rights issue of HK\$295 million during the year.

The Group's borrowings are in Hong Kong dollar except the Empire Landmark Hotel in Vancouver which is Canadian dollar denominated. All the debts, except the convertible notes, were at floating rates. Interest rate swaps totaling HK\$650 million had been contracted as at 31st March 2007. The maturity of our debts spread over a period of up to eleven years, and approximate 49% were repayable after five years.

Assets with an aggregated net book value of HK\$5,351 million (2006: HK\$5,550 million) were pledged to secure banking facilities of the Group. The guarantees provided to financial institutions for jointly controlled entities, associated companies and third parties was HK\$235 million (2006: HK\$141 million) as at 31st March 2007.

#### EMPLOYEES AND REMUNERATION POLICIES

The Group employed 398 employees and approximate 90% worked for the separately listed hotel subgroup as at 31st March 2007. The remuneration packages including basic salary, annual bonus, share options, retirement and other benefit are commensurate with their job nature and experience level.

## PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES

During the year, the Company had not redeemed any of its shares. Neither the Company nor any of its subsidiaries has purchased or sold any of the Company's listed securities during the year.

## CODE ON CORPORATE GOVERNMENT PRACTICES

During the year, the Company has complied with the Code Provisions of the Code on Corporate Governance Practices as set out in Appendix 14 of the Rules Governing the Listing of Securities on the Stock Exchange ("the Listing Rules").

## CODE OF CONDUCT REGARDING SECUTITIES TRANSACTIONS BY DIRECTORS

The Company has adopted its own Code of Conduct for Securities Transactions by Directors on terms no less exacting than the required standard of dealings as set out in the Model Code for Securities Transactions by Directors of Listed Issuers (Appendix 10) of the Listing Rules. The Company has also made specific enquiry to the Directors and the Company was not aware of any non-compliance with the required standard of dealings and its Code of Conduct for Securities Transactions by Directors.

#### **AUDIT COMMITTEE**

The Audit Committee members are Mr. Koon Bok Ming, Alan, Mr. Leung Wai Keung, Richard and Mr. Wong Chi Keung. The principal activities of the Audit Committee include the review and supervision of the Group's financial reporting process and internal controls.

The audited financial statements of the Group for the year ended 31st March 2007 have been reviewed by the Audit Committee.

# **BOOK CLOSURE**

The Register of Members will be closed from Wednesday, 29th August 2007 to Friday, 31st August 2007, both days inclusive, during which period no transfer of shares of the Company can be registered. In order to qualify for the final dividend, the Bonus Warrant Issue and to ascertain the right to attend the abovementioned meetings, all transfers, accompanied by the relevant share certificates, must be lodged with the Company's branch share registrar in Hong Kong, Computershare Hong Kong Investor Services Limited, Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Hong Kong, not later than 4:00p.m. on Tuesday, 28th August 2007.

By Order of the Board Fung Siu To, Clement Chairman

Hong Kong, 18th July 2007

As of this announcement, the Board of the Company comprises Mr. Fung Siu To, Clement, Dr. Lim Yin Cheng, Mr. Poon Jing, Mr. Lun Pui Kan, Mr. Kwan Po Lam, Phileas, Mr. Nicholas James Loup as executive directors, Mr. Au Yat Chuen, Raymond, and Mr. Liang Shangli as non-executive directors and Mr. Koon Bok Ming, Alan, Mr. Leung Wai Keung, Richard and Mr. Wong Chi Keung as independent non-executive directors.